



2004 Regional Forward Warehouse  
of the Year

**\*\* PRESS RELEASE \*\***

DATE: October 21, 2004

SUBJECT: Sysco Corporation Recognizes Hanover Terminal, Inc. as it's  
2004 Regional Forward Warehouse Of The Year.

Today, at its *Annual Supply Chain Management Forward Warehouse Network Facility Business Review & Recognition Conference*, in Houston, it was announced by Sysco Corporation, the largest food service distributor in the nation, that Hanover Terminal, Inc., a 3rd party logistics provider with distribution facilities in Hanover and York, PA. was recognized as their top regional forward warehouse for 2004.

The award was presented by Gene Klein, Department Manager-Forward Warehousing, Supply Chain Management of Sysco Corporation to Kurt Dietrich, President, and Dale Forry, Operations Manager of Hanover Terminal, Inc.

Hanover Terminal, Inc. was measured and ranked by Sysco Operating Companies and Sysco monthly Scorecards as the top warehouse of all Sysco regional forward warehouse facilities in areas including on time shipping, shipping and inventory accuracy, order fill rates, overall service responsiveness, audits and inspections among other logistics disciplines. For the period measured, Hanover also achieved a 99.98 % shipping accuracy to Sysco Operating Companies.

For Sysco, Hanover Terminal provides services to 48 of 68 Sysco Corporation Operating Companies nationwide and for 58, primarily import, vendor suppliers in the management of their inventories for Sysco as well as other customers. In addition to Sysco, Hanover manages supply chain distribution for 30 other food service and retail grocery accounts for distribution to points in the northeast and nationally.

Started in 1956, Hanover Terminal, Inc. distribution facilities, both dry and cooler space, are located in Hanover and York Pa., 40 miles north of the Port of Baltimore and 35 miles south of Harrisburg, Pa. in south central Pennsylvania and centrally located in the hub of the northeast. Facilities in Hanover have CSX Direct Rail service and the Company maintains both Customs Bonded and Foreign Trade Zone status. Further information on the company and their various distribution and logistics services can be found on their website @ [www.hanoverterminal.com](http://www.hanoverterminal.com)